



Take-off for sustainable supply of woody biomass from  
agrarian pruning and plantation removal

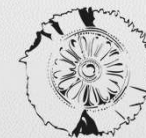
## uP\_running: Success cases for mobilization of wood from agricultural prunings



**SecureChain Final Conference**  
**Brussels, 7<sup>th</sup> June 2018**

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Coordination and support action

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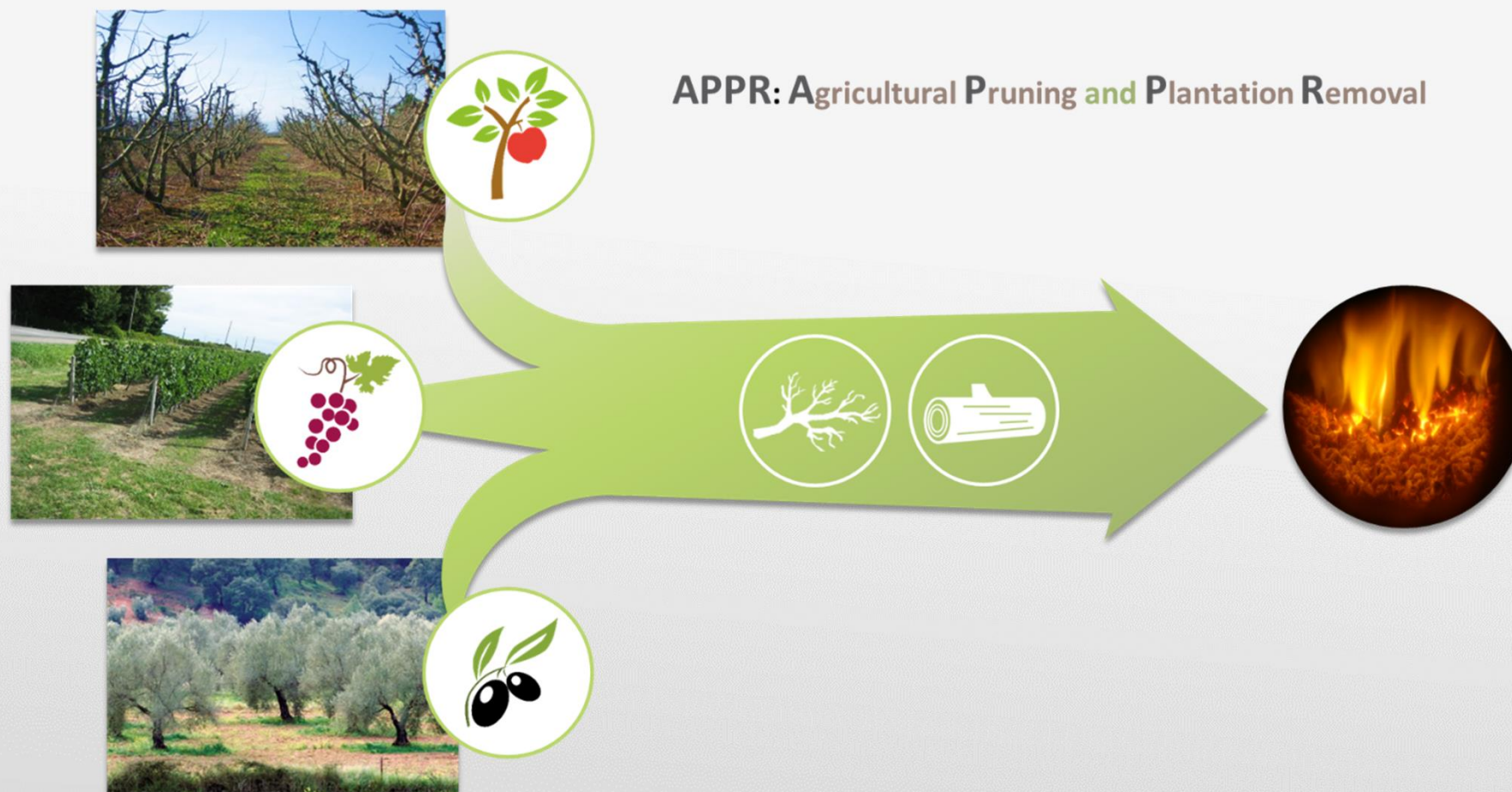


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- **The uP\_running project** – A tool for the sector take-off
- **Successful value chains** – keys for success and real examples
- **Public-private partnerships** - Vineyards4heat
- **Agro-industrial utilization** - ITC Shabo
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Woody biomass from permanent crops (olive groves, vineyards, fruit orchards)

...Agrarian Pruning and Plantation Removal (APPR)

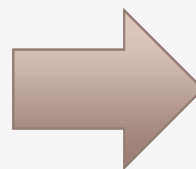




# The European APPR biomass potential is huge

## TOTAL pruning potential

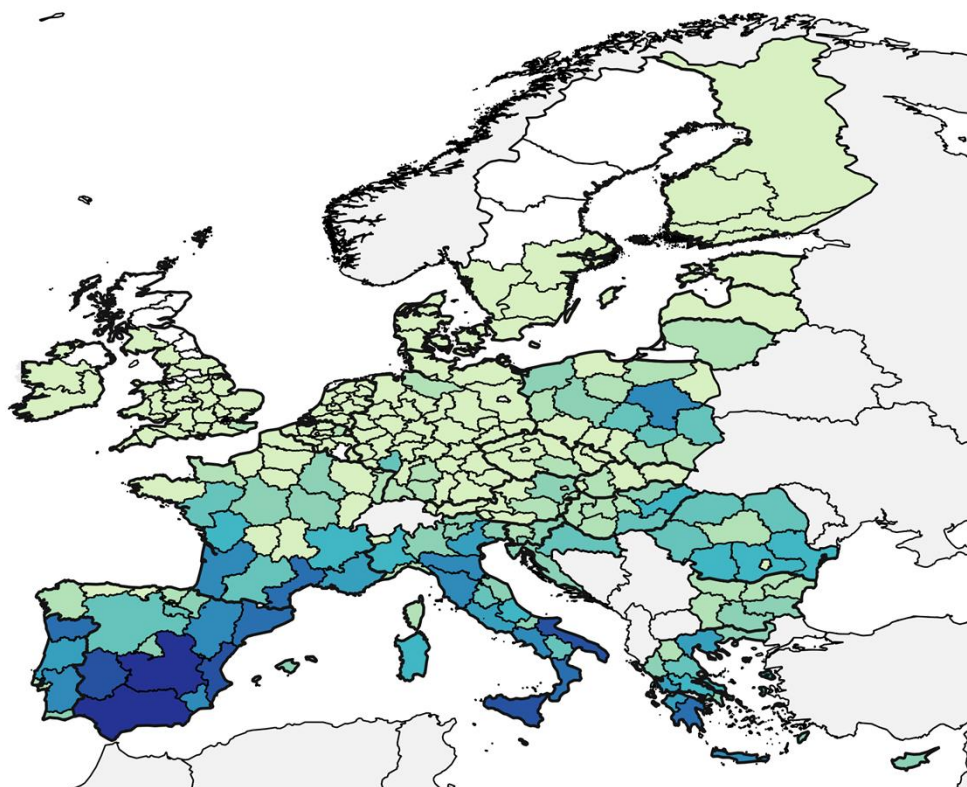
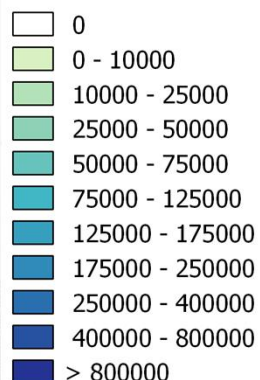
> 13 Mt (dry matter) pruning  
*(eq. to 26 Mt of fresh matter)*



## TOTAL APPR potential

> 20 Mt (dry matter)  
*(eq. to 40 Mt of fresh matter)*

TOTAL PRUNING POTENTIAL (t d.m./yr)



## If there is a huge potential why isn't it used?



## Our mission

uP\_running is a INITIATIVE to drive changes in  
the use of agricultural residues

uP\_running  
project

sector



uP\_running  
partners



# Who are we?





# The uP\_running Observatory and APPR value chains identified



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<http://www.up-running-observatory.eu>

## Observatory map of biomass from agrarian pruning and plantation removal



- **20 existing value chains** identified so far
  - Visualized on the uP\_running Observatory using a standardized template
  - More cases to be recorded
- **5 flagship cases** studied in detail
  - At least 5 more to be selected and studied till end of project

APPR biomass mobilized per case (t/y)	# cases	Type of cases	Flagship cases
< 500	12	Domestic heating (self-consumption) or other heating applications (e.g. municipal heating, small agro-industries)	Domaine Xavier Muller (FR), Vineyards4heat (ES)
500 – 2,100	3	Heat production in larger agro-industries, co-firing fuel for biomass CHP / power plants	ITC Shabo (UA)
8,000	1	Wood chips production (exclusively from APPR)	
8,000	1	Power production (exclusively from APPR)	Fiusis (IT)
Up to 20,000	1	Large-scale pellet / chip production (exclusively from APPR)	Athisa Group / Pelets de la Mancha (ES)
> 84,000	2	Power production (APPR biomass as co-firing fuel)	





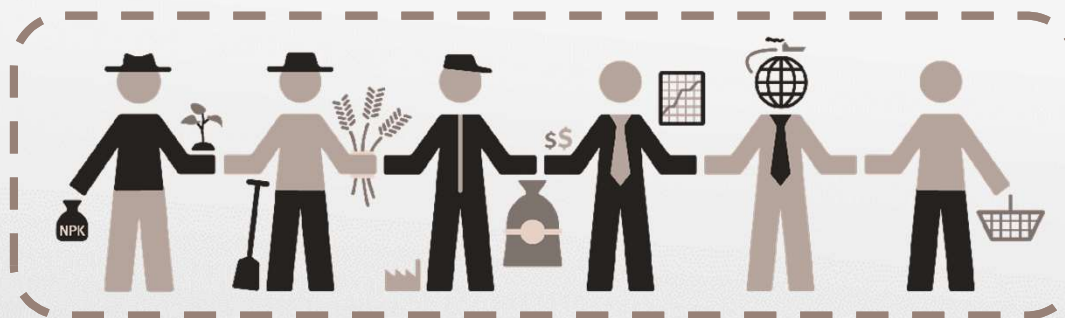
Policies, regulations,  
incentives



**Social perception favorable**



All value chain actors should obtain a benefit



**Benefits**

**Tangible**

**Intangible**

New incomes  
Economic savings  
Time savings, etc.

Avoid pests  
Avoid fire risks  
Reduce CO<sub>2</sub>

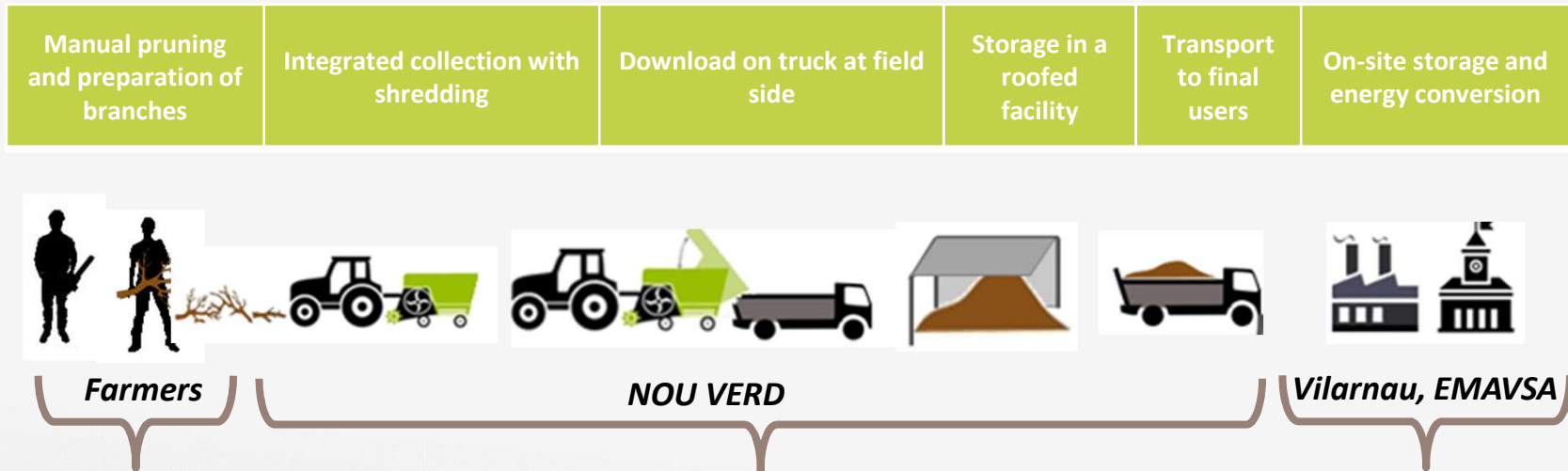
Image of sustainable business  
Differentiation from competence  
Independence from fossils, etc.



- Location: Vilafranca del Penedès, Spain
- Private and Public actors join forces for the production of heat from vineyard prunings
- Initiated in 2015
- APPR biomass mobilization: 225 t/y (vineyard prunings) during the project
  - Potential can be up to 30,000 t/y
- Biomass sourcing radius: 15 km
- Total investment: 600 k€
- Job creation:
  - 4 permanent jobs in the logistics chain
- GHG emissions avoidance: 125 t of CO<sub>2</sub> in 2016
- **Best LIFE project award, category “Climate Action”**







## Benefits

### Tangible

- Save time and money in pruning residues management
- Get economic margin
- Diversify activities

Vilarnau:

- Lower energy cost

EMAVSA / municipal authorities:

- Lower energy cost
- Reduced municipal taxes (EMAVSA)

### Intangible

- Avoid risks of fires and diseases
- Avoid pollution due to open-field burning of prunings

Vilarnau:

- “Greener” image of business
- EMAVSA / municipal authorities:
- Improved air quality
  - Promote successful utilization case of prunings
  - Job creation



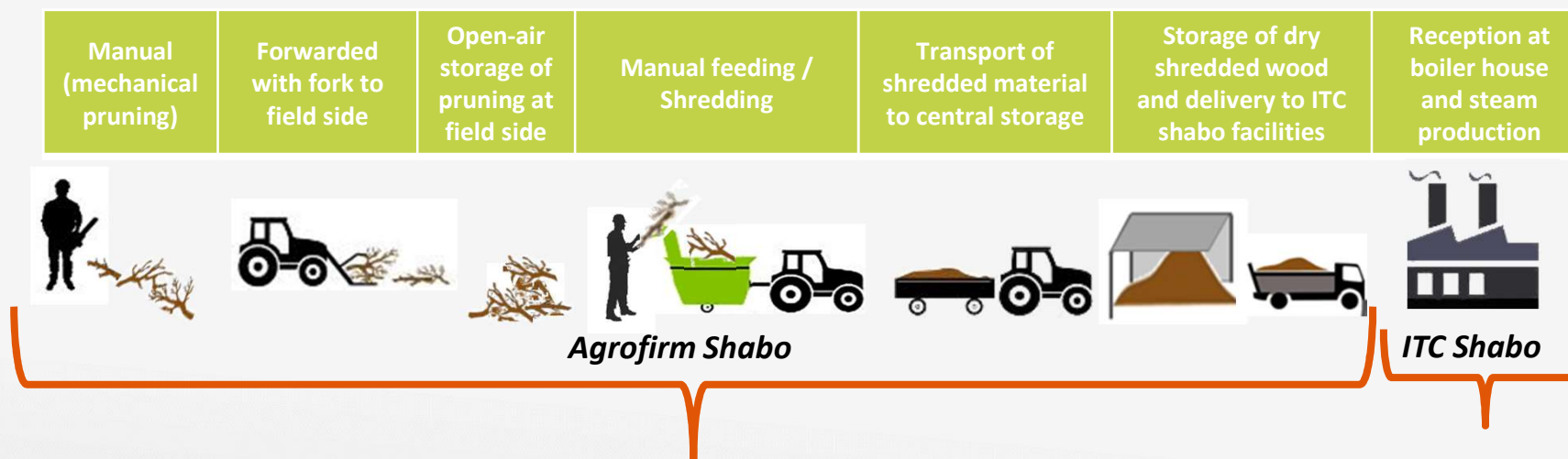


SINCE  1822  
**SHABO**



- Location: Odessa region, Ukraine
- Use of vineyard prunings for heat production in winery / distillery
- First successful case of industrial APPR use in Ukraine
- Initiated in 2015
- APPR consumption: 1,000 – 1,500 t/y (vineyard prunings)
- Biomass sourcing radius: 10 km
- Total investment: Not disclosed. No public funds used
- Job creation
  - 5 permanent jobs for boiler house operation
  - 7 part time jobs for logistics and 2 part time jobs at storage facilities
- GHG emissions avoidance:  $\sim 1,500 \text{ tCO}_{2\text{eq}}/\text{y}$





## Benefits

### Tangible

- Save time and money in pruning residues management
- Small revenue from selling prunings to end-user

- Low cost of biomass
- Savings in respect to wood or other fossil fuels heating

### Intangible

- Avoid risks of fires
- Avoid production of smoke and emissions in the area
- Good image for local authorities and population

- Diversification of energy sources
- Increased competitiveness
- Branding: "sustainability" and "good practices"





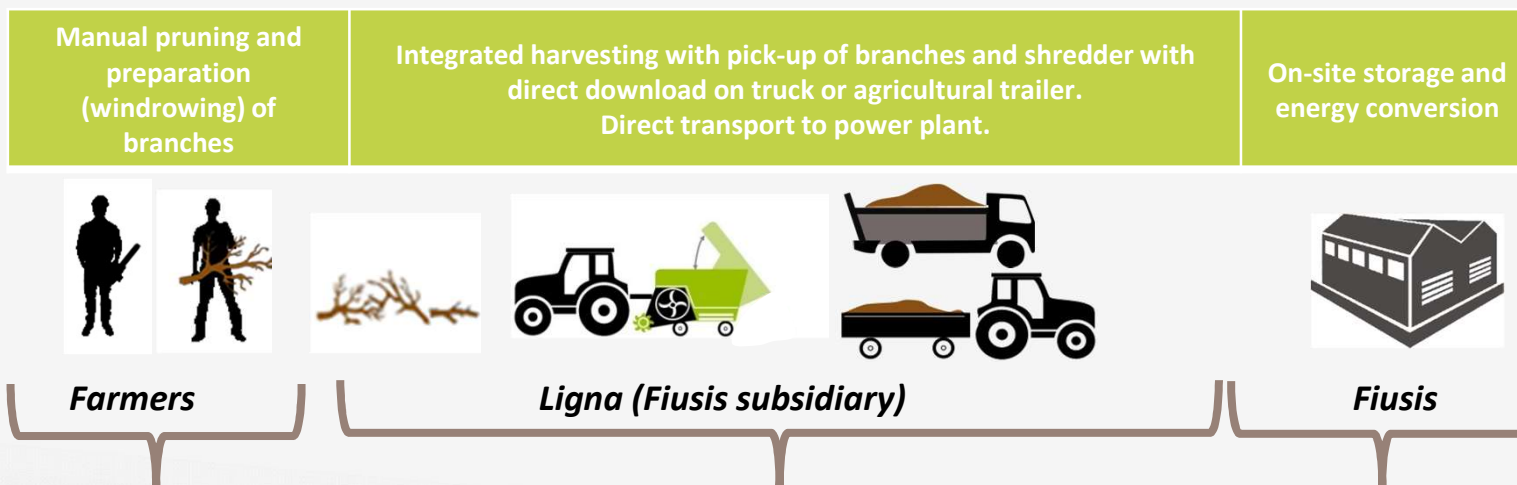
- Location: Calimera, Italy (“Grecia salentina”)
- First power plant in the world (1 MWe) fueled exclusively by olive tree prunings
- Initiated in 2010
- APPR biomass consumption: 8,000 t/y (olive tree prunings)
- Sourcing radius: 10 km
- Total investment: 8 M€
- Job creation:
  - 6 permanent jobs created at the energy plant
  - 10 permanent and 5 seasonal jobs for the logistics chain
- GHG emissions avoidance: ~ 5,300 tCO<sub>2eq</sub>/y







**Value chain 1: for fields < 400 trees**



## Benefits

### Tangible

- Save time and money in pruning management
- High feed-in tariff (280 € / MWhe gross) for electricity production when using local biomass
- Cheaper sourcing of biomass

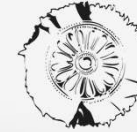
### Intangible

- Avoid risks of fires
- Avoid air pollution from uncontrolled burning of prunings
- “Greener” image of company
- Closer ties with local community / fewer objections to operation



## Lessons learned:

- APPR value chains can be versatile
  - No “one-size-fits-all” model exists
  - Local conditions and peculiarities should be considered
  - Different products can be produced: heat, electricity, upgraded bioenergy carriers (chips, pellets), even bio-commodities
- Low biomass productivity is not an obstacle
  - Cases where productivity < 1 t/ha
  - Lesser effect of productivity when displacing fossil fuels for heat applications
  - Power production is more restrained by the level of the feed-in tariff
- APPR value chains are mostly local
  - Typical sourcing radius: 10 – 15 km
  - Involvement of local actors and local acceptance is a prerequisite for success



## Lessons learned (continued):

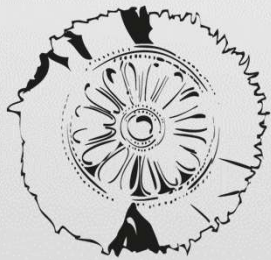
- APPR value chains foster job creation and rural development
  - New, even permanent jobs, created for most models (except self-consumption)
  - Other tangible and intangible benefits also materialize on local level
- APPR value chains constantly evolve
  - Adapting to local and changing market conditions, refining business model and logistics, developing new products is key to success
- Skepticism is to be expected in early stages
  - Initial reaction tends to be negative
  - Snowball effect once benefits become apparent
- APPR utilization starts from a change in farmers' attitude and practices
  - Agreement between farmers and next-in-line actor is critical (given for free, sold for a price, or service paid)
  - Practical demonstration of feasibility of new agronomics





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Thank you very much for your attention!



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